
Fabcon and Engi Technologies to produce healthier snacks using Snack-Tron

By Jenny Eagle

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Fabcon Food Systems in the UK has partnered with Italian process maker Engi Technologies, which make presses for non-fried snacks and rice cakes, to integrate its machinery technology.

The deal, made at Snackex in Barcelona means Fabcon will integrate Engi's brushless drive processing machine, Snack-Tron into its seasoning and distribution systems.

Hydraulic technology

Snack-Tron features a brushless drive, which replaces traditional hydraulic technology used for snack production – proven to reduce noise and save energy.

The agreement between both companies also hands Fabcon exclusive sales and distribution rights to market Engi equipment in the UK and Ireland.

“Engi Technologies has first-class credentials across the food production industry and is well known for its processing equipment to produce healthier non-fried snacks and rice cakes,” said Trevor Howard, MD, Fabcon Food Systems.

“We both recognise how our respective equipment can be complimentary. Our partnership will open up new opportunities for our seasoning and distribution systems in the UK and further afield, while our customer base will help Engi introduce their range to new markets.

“It's going to add a new dimension for us and brings together a rare blend of British engineering and Italian innovation.”

Expanding markets

Gianni Ensini, MD, Engi Technologies added: *“To formally link up with a manufacturer like Fabcon is an exciting move for us and will bring benefits for both businesses.*

“Our Snack-Tron technology is attracting lots of attention across the industry and working with Trevor and his team will showcase how it integrates with other systems.

“This is a partnership which will also open and expose us to new markets.”

Founded in 2015, Fabcon Food Systems manufacture, supply and install handling and processing equipment for the food industry.

Designed and built at the company's Norwich factory in the UK, Fabcon's team of 25 supply systems and machinery to customers in the UK, mainland Europe, the Middle East, Australia and Africa.

Last year Fabcon won the Regional International Expansion of the Year Award at the 2018 Barclays Entrepreneurs Awards.