

FABCON PENS ITALIAN DEAL

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l-r Gianni Ensini with Trevor Howard

Norwich-based food processing equipment maker Fabcon has signed a collaboration deal with an Italian business.

Fabcon Food Systems supplies and installs handling and processing equipment to the food industry.

It has agreed to work with Turin-based Engi Technologies, which makes presses for snacks and rice cakes.



Trevor Howard, managing director of Fabcon Food Systems, said: "Engi Technologies has first-class credentials across the food production industry and are well known for their unique processing equipment which helps produce healthier non-fried snacks and rice cakes.

"We both recognise how our respective equipment can be complimentary. Our partnership will open up new opportunities for our seasoning and distribution systems in the UK and further afield, while our customer base will help Engi introduce their range to new markets."

Engi's latest machine – Snack-Tron – will be integrated into Fabcon's seasoning and distribution systems. The deal also hands Fabcon exclusive sales and distribution rights to market Engi equipment in the UK and Ireland.